



# VICKERS

## Consulting Services, Inc

Fire/EMS Newsletter

November 2011

## Vickers Consulting Services, Inc Newsletter

### Grant Research Is Here

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#### Are You Ready for SAFER?

The SAFER grant is a chance to increase staffing for volunteer, combination and paid depts (either through hiring or recruitment and retention projects). We are hearing that the guidelines for this grant are under review and they will be opening the application period in late December. Now is the time to start getting ready. If you are interested in applying for the SAFER grant or have additional questions about it, contact us soon!

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We do our best to keep you up to date with the information we receive. As the grant timelines change, so will the information we provide you with. When dealing with the government a great deal of patience always needs to be involved.

#### Grant Research

Many departments ask us about other grants, projects, and opportunities that are available for their fire department, police department, local school, municipality, etc... We are now excited to be able to offer to you a full time research option. We have welcomed Erin Gowton to our team, and she will be taking care of grant research for all of your department and communities needs and wants. There are two ways to enlist our research services. One will be through providing us with a wish list, the second will be to place a single item request. Here is a brief run down of how it will work, but please feel free to contact our office for more details.

**Wish List:** You provide us with a list of all your needs and wants (it is best to keep department lists separate ex: one list for fire department needs, a separate one for police departments, different list for your community needs...) and you turn the list over to us. We will review your list and give you a quotation for the project and timeline for the research. Once the quote and timeline are approved by you, we will begin the research. When complete, you will receive a comprehensive list letting you know what grants are available for your needs, cross-referenced by project. Next to each grant we will give you a brief description of the grant, a direct link to their site so you can apply for it on you own or we will also have a price listed next to each grant if you wish to hire us to go after that grant for you.

**General Request:** You can contact our office with a specific request of what you are looking for. We will search it out and contact you when we have found a grant that meets your needs. We will provide you with a price to hire us for the application and fill you in on the specifics of the application.

For additional information about this exciting new opportunity; contact us at:

**866-5-GRANTS** or [info@vickersconsultingservices.com](mailto:info@vickersconsultingservices.com)

\*we do have limited staff in office and are expecting a large response to this new

production company available to produce your PSA, training videos, marketing, teaching, community relations videos, grant presentations and infomercials. We deliver Hollywood quality, low budget productions. We work within most budgets and add income to your community and residents. We've produced everything from television programs for Paramount, Universal, 20th Century Fox, Bill Cosby, Loretta Lynn to not-for-profit videos for AKC, police, fire departments, humane societies, etc. Now's your chance to get the production you've been putting off...done! Contact us for credits, references. Mention code- 103 for an extra discount.  
[allan.nadohl@yahoo.com](mailto:allan.nadohl@yahoo.com)  
310-699-8285

### Quick Links...

[Our Website](#)

[Services](#)

[More About Us](#)

### Welcome Erin Gowton

Erin is our new Grant Research/Coordinator, Erin has a BA in Mass Communications from Saint Bonaventure University and has a vast background of experience. She has been working with VCS on and off for the past 5 years throughout various grant seasons and has been a part of our back end research team. She is now moving to the front lines to better serve our clients and will be heading our grant research department. We are excited to have her as part of our team and she is ready to search for the grants that you need!

position and our services. If there is no answer, please leave a message and we will return your call as soon as possible\*

## **A New Look For VCS!**

Our Website is currently under renovation as we continue to expand our staffing and services. We appreciate your patience as we update it so that we can better serve you. The new site will allow you to review past newsletters, see write-ups about who we are, and get up to date information about grants.

**We are adding a testimonials page and would love to hear from you to add to it!** If you would like to share a story, a few quick sentences or a picture of that new truck or equipment we assisted you in receiving we would love to add it to our new site. Please feel free to e-mail your stories to: [amvickers@vickersconsultingservices.com](mailto:amvickers@vickersconsultingservices.com) so they can be uploaded to the web page.

### **I Haven't Heard Anything on My 2011 AFG Grant!**

Don't worry, you're not alone. Keep in mind the grant opened later than it ever has and only closed two months ago. The computer scoring and peer review are complete. We heard that about 6,000 applications made it to peer review this year. The scoring was harder and we have been told that many applicants had a hard time with the new application and many narratives were not properly broken up. No worries if you hired us, our writers and staff were well informed on the new format months in advance and we had all the proper break downs in place. They have just started releasing some 1199A's (pre-award requirement) and in a quick search, we know that over \$6 million of that is headed towards our clients so be sure to check your e-mails. If you have not yet heard, stay calm, this is just the start, there is over \$390 million in awards to be handed out and it will take until Spring before everyone hears.

Thank you for your continued business and support. We pride ourselves in being a company that employees writers that have served and continue to serve in the fire service. They have been in the midst of the action themselves and understand your needs right down to our CEO who has been a volunteer firefighter for over 17 years and continues to serve his community proudly!

Contact us today to find out how we can help you help your community.

Vendors are no longer allowed to offer free assistance for fire department related grants. We do pride ourselves in keeping our prices low. As a reminder we do not take on more applications than we can properly handle at any one time, so be sure and let us know if you are interested in working with us as soon as possible so we can take the time to properly assist in preparing your application.